# INVEN CAPITAL WE HELP STARTUPS



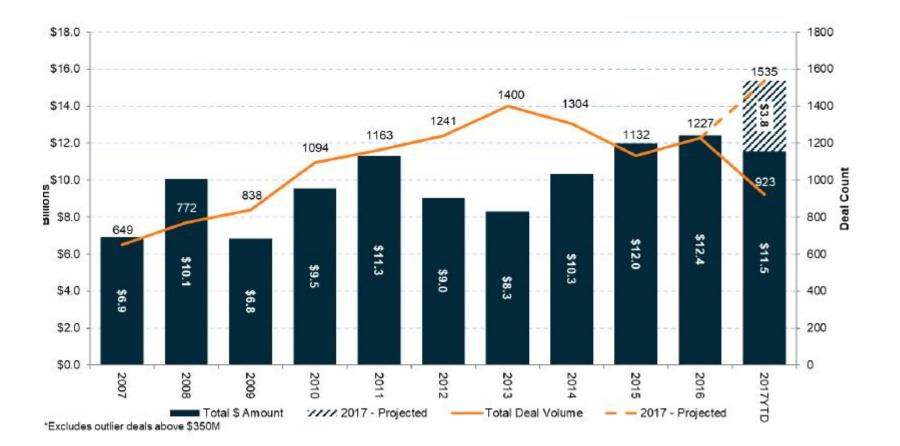
Inven Capital, investiční fond, a.s.

### INVIE/N CAPITAL INVEN HAS EUR 240M TO INVEST IN THE EUROPEAN SMART ENERGY SECTOR

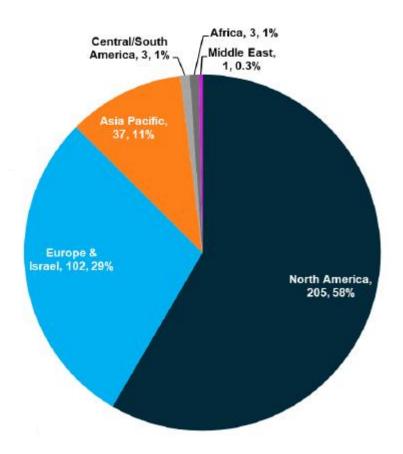
Target sectors	<ul> <li>Smart Energy Sector</li> <li>Innovative business model and progressive technology proven by sales</li> </ul>		
Transaction types	<ul> <li>Expansion capital: money-in (also buy-out possible)</li> <li>Minority stakes incl. co-investments (also majority stakes possible)</li> </ul>		
Optimal investment size	<ul> <li>EUR 3-30m (equity)</li> </ul>		
Geographical focus	Europe and Israel		
Investment period	<ul> <li>3-7 years</li> </ul>		
Exit	<ul> <li>Trade sale or IPO</li> </ul>		
Fund size	<ul> <li>EUR 190m + 50m (ČEZ and EIB in SICAV)</li> </ul>		

# INVIE/N CAPITAL CLEANTECH VENTURE CAPITAL IS AT ANNUAL RECORD WITH MORE THAN USD 15BN INVESTED IN 2017

Dollars (left) and volume (right) of global cleantech venture capital deal activity\*



# INVIE/N CAPITAL EUROPE AND ISRAEL REPRESENT 1/3 OF THE TOTAL DEAL COUNT AND ITS SHARE IS GROWING



# INVEN HAS A PORTFOLIO OF EUROPEAN CLEANTECH LEADERS WITH 3 BEING ON GLOBAL CLEANTECH 100 LIST IN 2017



**SKUPINA ČEZ** 

### **INV/E/N CAPITAL**

## INVEN PORTFOLIO IS GROWING

	SALES (EUR millions)	<b># UNITS SOLD</b> (Cumulative)	KEY NOTES
sonnen	63 25 2015 2016 2017	19.9k 10.6k 3.9k 2015 2016 2017 Budget	<ul> <li>Recent Awards</li> <li>Won the Zayed Future Energy Prize (\$1.5m, 2017)</li> <li>Global Cleantech 100 (2015, 2016, 2017)</li> <li>Fast Company Global Top 10 Most Innovate Companies in Energy (2017)</li> <li>MIT Tech Review: 50 Smartest Companies (2016)</li> </ul>
sunfire	6 7 4 2015 2016 2017	In line with cost curve plan	<ul> <li>Key Clients</li> <li>AUDI, TOTAL, Boeing, Bosch, Shell, OMV, Toyota, China Steel</li> <li>Recent Awards</li> <li>Global Cleantech 100 (2015, 2017)</li> <li>Fast Company Most Innovate Companies (2016)</li> </ul>
tado°	17 8,5 5,8 2015 2016 2017	179k 97k 65k 2015 2016 2017 Budget	<b>Key Clients</b> HomeServe, Telefonica O2, AT&T, EON, ČEZ, TOTAL, SSE, Essent, GNF <b>Key Partners</b> Apple HomeKit, Amazon Alexa, Google Home, IFTTT
CLOUD &HEAT	0,2 2016 2017	Just invested	Key Clients Commerz Real (ECB), Innogy, Secunet, VNG (Verbund), Inabata Business update 2017 pipeline fully signed
<mark>.≅vulog</mark>	3,4 1,9 2015 2016 2017	# of cars in operation 4,5k 1,4k 2015 2016 2017 Budget	Key Clients Communauto, EMOV, GreenMobility, BCAA, Panek, MEVO, Autobleue, PSA, Urbano Current Locations (plus *confirmed new) Vancouver, Warsaw, New Zealand, Madrid, Nice, Paris*, Sao Paulo*, Berlin*, Copenhagen*,

SKUPINA ČEZ

### INVE/N CAPITAL INVEN IS A TRUSTED FAST MOVER ON THE CLEANTECH SCENE WITH A CLEAN MANTRA: WE HELP STARTUPS

- INVEN is independent with standard market structures and motivations
- INVEN acts fast
- INVEN helps startups
  - To pilot
  - To network
  - To add sales

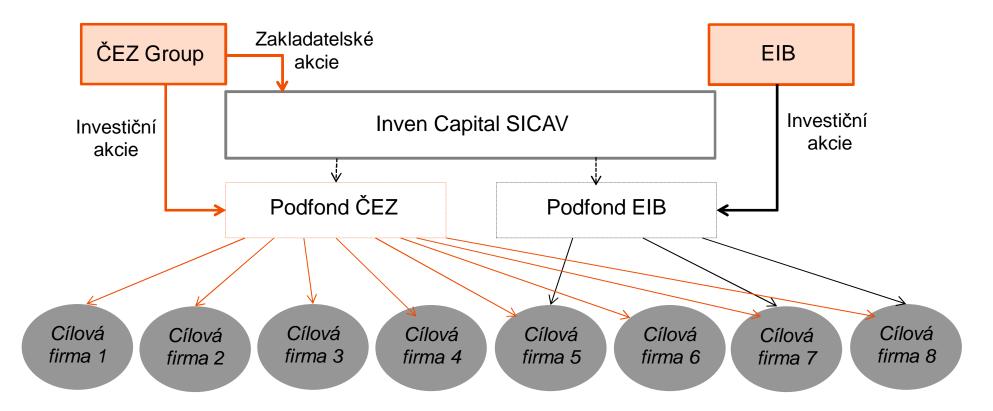


#### THE VOICE OF PRIVATE CAPITAL

VENTURE CAPITAL PRIVATE EQUITY INFRASTRUCTURE LONG TERM INVESTORS

# INVEN GAINS COMMITMENT OF EUR 50M FROM EIB TO INVEST INTO SMART ENERGY COMPANIES IN EUROPE

INVEN is transforming to SICAV for the purpose of EIB investment



#### **INV/E/N CAPITAL**

### LET'S MEET INVEN TEAM



https://www.youtube.com/watch?v=Jc-edVvhZNo