



CVCA Private Equity Report

A paper re deal activity in 2019

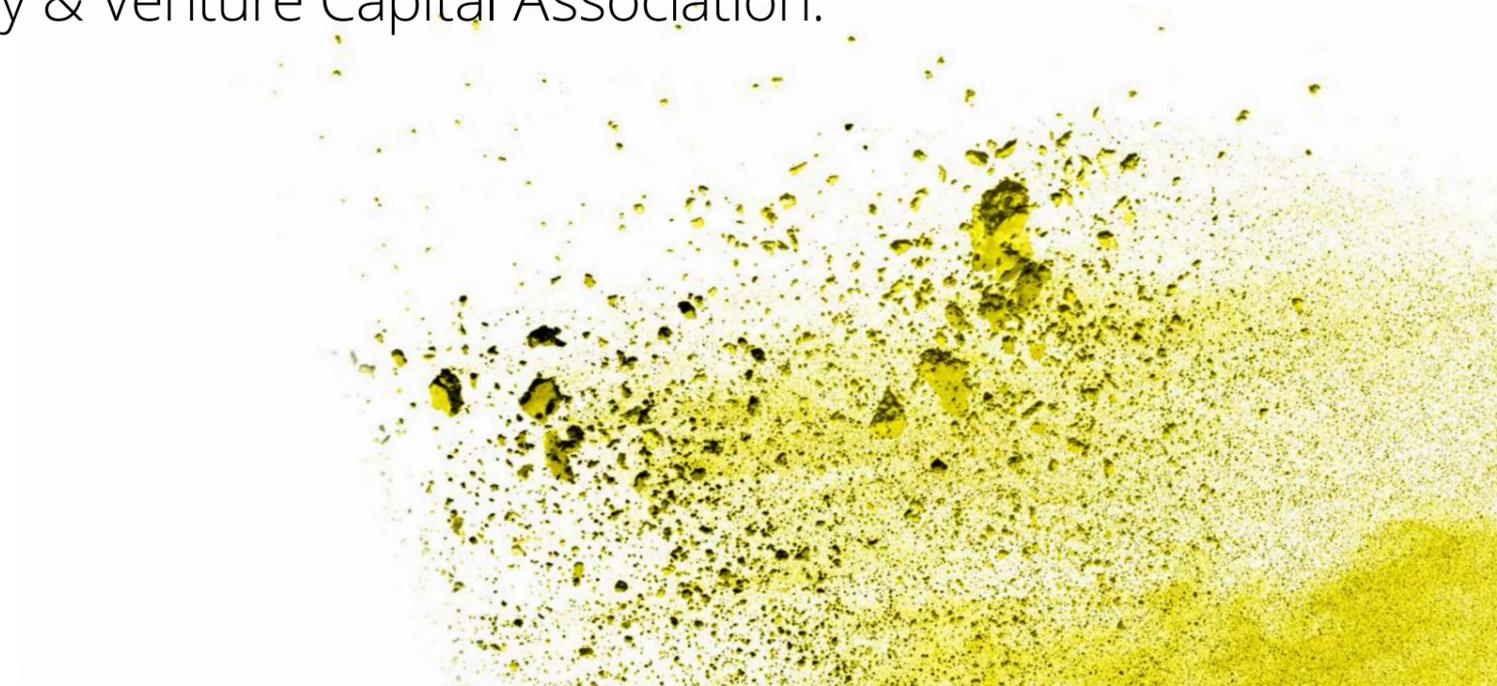
May 2020



**MAKING AN
IMPACT THAT
MATTERS**
since 1845



Welcome to the 2019 Activity Report
of the Czech Private Equity & Venture
Capital Association, produced by Deloitte
in association with the Czech Private
Equity & Venture Capital Association.



Introduction

The Czech private equity market recorded a very solid 2019. The number of buyouts doubled year on year, while venture recorded its highest volume since we began running our report. This is down to both the increasing experience of Czech VCs as well as the growing number of promising businesses run by ambitious entrepreneurs with ideas capable of going international.

Deal values were down on 2018, however that was down to the very sizeable buyout of Zentiva, the size of which is exceptional in a market more typically known for mid-market deals of growing businesses. If we remove the deal, 2019 was a much stronger year indeed, with the total equity value of private equity deals more than twice the 2018 figure. Looking at just buyouts, we see a year-on-year quadrupling of equity value and doubling of the number of deals, making it the strongest showing for the number of buyouts since 2011.

Of course 2019 was a very different year to 2020. The global economy was hit by Covid-19 this year and it is expected to cause the deepest GDP decline since the Great Depression. As we write this, a number of countries are gently easing strict lockdown measures put in place to mitigate the impact of the pandemic. And so the strong backdrop which had been so conducive to deal doing in the Czech Republic – the record low unemployment, the liquid leverage markets, strong GDP growth – is no longer in place anywhere. The Czech National Bank completely changed the course of its monetary policy: it tried to curb rising inflation by a rate hike in February, but interest rates were subsequently cut three times in under two months as a response to the macro shock, and the main policy rate stood at 0.25% at the time of writing this report. Private consumption, long a driver of Czech economic might, is expected to be hit hard by the job losses and uncertainty, and this will knock a strong blow to the

economy. The country's exports will be heavily hit by severely reduced demand from the EU, and the Czech economy is forecast to shrink by 8% in 2020¹. The macro news is not good, but nor it is for anywhere at the moment.

A silver lining may be found in the private equity community. For this part of the economy, which has critics in each country which claim the industry places an overzealous focus on profits above all else, may in fact have a role to play in the recovery. This is because private equity has long-term committed capital, and this may be well placed to help recapitalise many companies which can go on to thrive again with the financial and human support of experienced financial backers. Many companies which receive private equity backing go on to grow faster with their backer's support, and increase headcount as they grow sales and expand geographically, often internationally. It is with private equity's backing that Czech-turned-global cybersecurity software firm Avast became one of the largest IPOs of 2018 – in London and Prague. Another private equity success story can be found in Zentiva, which grew from a small Czech firm into a global player under the guidance of Warburg Pincus from 1998 to 2006. The business grew acquisitively before floating on the London and Prague exchanges in 2004. It is now back under private equity stewardship since Advent bought the business off Sanofi-Aventis in 2018 – the country's largest private equity deal for years. In response to the pandemic, Zentiva has boosted production of paracetamol in its Prague and Budapest facilities, and started manufacturing hand sanitiser.

At this time, most PE firms will be focusing on managing their existing portfolios. This will mean different things for different companies depending on their sector and exposure, but optimising costs and managing cash flow

for their portfolio companies will be something experienced backers can help with. Focus may also be on helping many businesses create a plan back to sustainable long-term growth. Here the expertise of private equity firms which steered many through the global financial crisis post-2008 may be invaluable, not just for the experience but also the networks which can lend their own expertise.

There will, in time, be opportunities that come of this, particularly for strategic M&A at a time when valuations may be subdued. It may just be that some of today's businesses go on to be big successes.

While uncertainty persists, there are signs of continued positive momentum not just in the Czech private equity market but the Czech M&A market as a whole. Czech family offices and other Czech-based financial investors are present and their continued interest in the region is evident by their growing investment in Central European businesses, either alongside private equity or independently. Across the wider investment backdrop, we may see a fresh approach to deal structuring, with higher equity cushions. We may also see an increase in non-bank lenders supporting deals, a trend which has been gaining momentum in Western Europe for a decade but which has been slower to materialise in Central Europe. To this end, we have seen Mezzanine Management, a provider of subordinated debt in Central Europe for over 20 years, recently launch a direct lending fund to support growing businesses in the region. Such developments could make for more robust capital structures and thus partnerships.

Overall 2019 was a strong year for the asset class, which saw the progress of the previous few years continue as private equity and ambitious management teams worked together to build businesses. A record number of venture capital deals is testament to Czech entrepreneurship, while largest volume of buyouts in eight years reaffirms the growing number of Czech businesses ripe for backing. That the industry globally has had the brakes applied in Q1 2020 is expected to be a pause rather than a long-term shock. The experience of established private equity funds makes them well placed to support many businesses as they re-emerge post-lockdown and stand to benefit from finance and expertise to steer them through a return to growth in a different, post-pandemic backdrop. Just as private equity may prove to be part of the much-needed recovery, the ultimate growth of these businesses could prove very strong opportunities for their backers.



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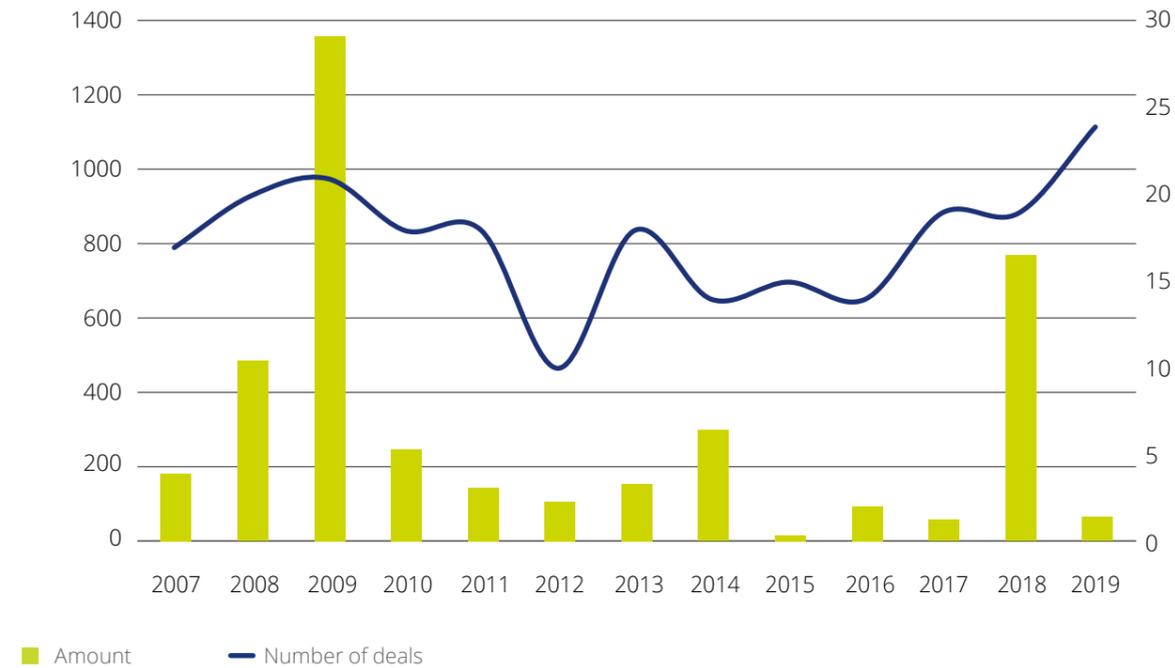


Dušan Ševc
Partner
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¹ Source: <https://www.focus-economics.com/countries/czech-republic/news/monetary-policy/cnb-delivers-larger-than-anticipated-rate-cut-in-may>

Record number of deals in 2019

Total Investments – Market Statistics (EURm)



Note: Figures for 2018 and prior years were adjusted to reflect new information available after Invest Europe Yearbook publication. Market statistics view – represent investments according to the country of the portfolio company. Source: Invest Europe Yearbook 2019

The number of private equity deals of Czech businesses jumped to 23 in 2019, the highest in our survey and continuing a three-year trend of increasing volume.

That the value of these deals seems to have fallen is down to a single deal in 2018 which caused a spike; excluding this means 2019's €65m total compares favourably with the last few years. In fact striking off the 2018 Zentiva transaction as an exception brings 2018 value to a figure lower than 2019.

Within the dataset, we see venture activity recording an incredibly strong year. With 14 deals announced, it marks the highest total since we began issuing the annual report.

The growth in mid-market buyouts has also been impressive year-on-year, jumping from €9m across four transactions in 2018 (excluding Zentiva) to €41m across eight buyouts in 2019. As the Czech Republic and indeed wider European market is driven by mid-market transactions, this is deemed a more reliable barometer of market activity and confidence.

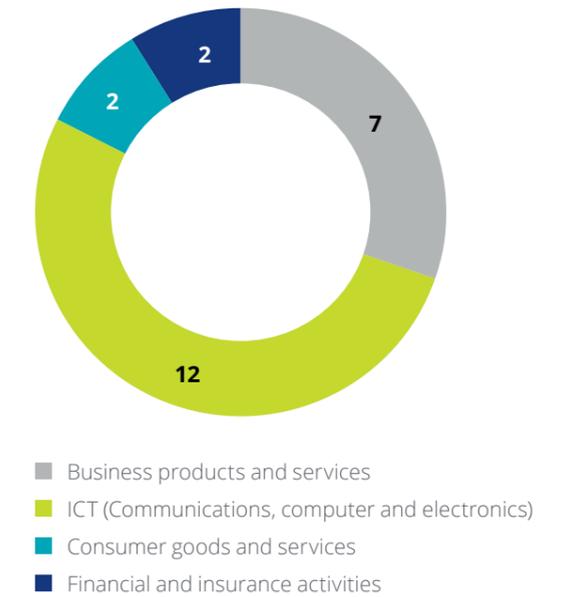
Most of the activity in 2019 was transacted by Czech investors rather than foreign private equity houses. While interest from overseas investors remains

strong, the local relationships and knowledge are very important for mid-market deals, and local investors are typically the first institutional backer for most companies seeking external funding. For this reason, foreign investors are more likely to show interest in larger deals which are more heavily intermediated and often being sold by other private equity backers. Illustrating this is the sizeable investment in the Czech travel start-up Kiwi by US growth investor General Atlantic in 2019.

Well established Czech investment houses ARX Equity Partners, Genesis Capital and Credo all recorded deals last year, with the latter making impressive seven initial investments and numerous follow-on investments. There are also newcomers on the Czech private equity and Venture capital scene, including Lighthouse Ventures and Nation 1, both supported by investment from the EIF.

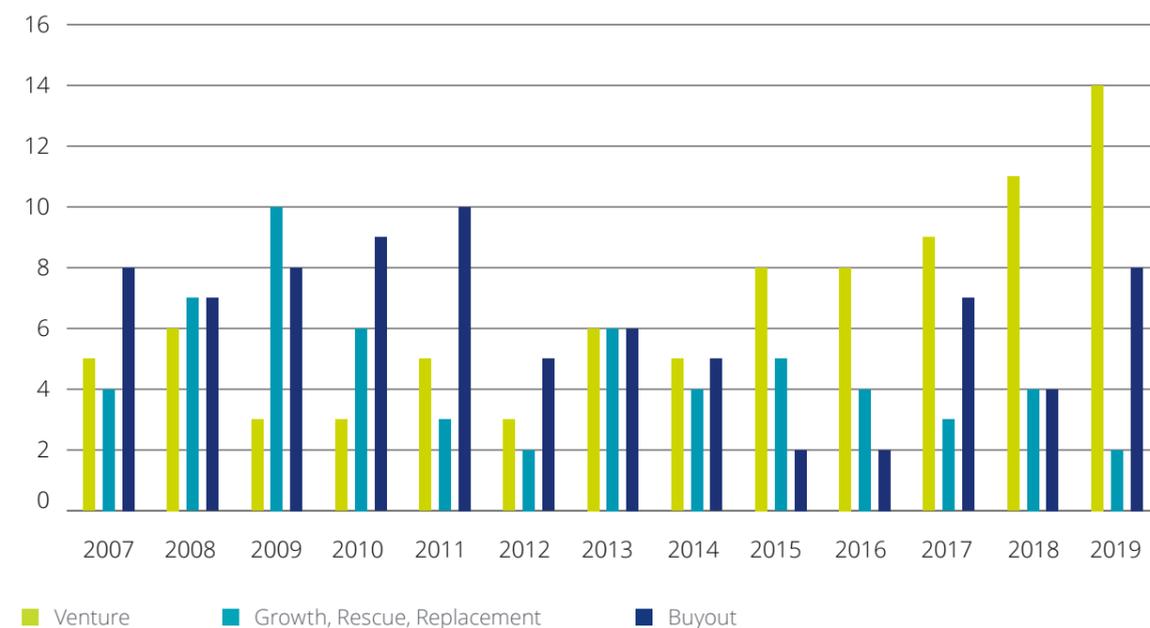
The sectors which stood out in 2019 were ICT and Business Products and Services. There were 12 deals in the ICT segment which attracted a combined €17.7m of the total capital invested into Czech businesses, while Business Products and Services captured €35.4m across seven firms.

FY19 investments by sector (# of deals)



Venture continues impressive climb as buyouts record strongest numbers in nine years

Investments by stage focus (# of deals)



Note: Figures for 2018 and prior years were adjusted to reflect new information available after Invest Europe Yearbook publication.
Source: Invest Europe Yearbook 2019

The venture space continued its five-year climb, culminating in a record 14 deals and focused primarily on technology start-ups. Credo was the busiest player in this space, clocking up nine deals, including leading an €1.8m round into tenant experience business Spaceflow. The firm also re-upped in a €10m extension of a series A for Productboard, a Czech-founded product management firm, alongside other existing investors including Kleiner Perkins, Reflex Capital, Rockaway Capital and Index Ventures, which led the series A extension.

Inven Capital and Enern are the country's other two main venture backers and both put money to work in 2019. Inven Capital backed four businesses, including Neuron Soundware, a Czech-based specialist in industrial machine diagnostics based on acoustic analysis which attracted €5.75m in June from Inven and Lead, a Hungarian VC. Enern backed instant heating business Topite in 2019, just a year after the business was set up.

Buyout activity continues to feature heavily and in fact saw its busiest year since 2011, with eight transactions recorded. The number of buyout transactions typically dwarfed venture deals until 2013, when the investment

landscape reached an inflection point and venture activity tied change-of-control deals before going on to outnumber them each year since 2015. This is likely the culmination of a number of factors, including the fact that Czech VCs are more experienced and better capitalised to back a growing number of promising Czech businesses. It may also be the fact that VC deals, at the early stage at least, tend to involve smaller sums of capital and therefore can be more numerous than their typically larger buyout counterparts.

In the buyout space we saw activity in 2019 from a mixture of the well-established Czech players, a handful of players which entered the scene only in the last few years, and foreign investors buying into Czech companies. ARX Equity Partners announced three deals in the year, including the secondary buyout of TES Vsetin, an engineering business whose 600 employees generated over €60m of revenue at the time of the buyout. The firm also set up a new glass facade group by acquiring Fenestra Wieden and Skanska and rebranding the newly merged business Wieden. It was set to generate a combined €40m of revenue. Genesis Capital announced its acquisition of CN Group, an outsourced software business founded in 1994 by Danes and employing over 300 people at its four offices in Czech, Slovakia and Romania.

SkyLimit acquired industrial automation businesses Technik Partners and VMK, bringing to five the number of medium-sized mechanical engineering businesses in its portfolio. Espira, which launched in 2017, acquired ICON Communications Centres, provider of a multi-channel contact centre and business processes outsourcing services, in 2019.

The year saw US-based global growth investor General Atlantic acquire Kiwi, a Czech travel business which was named Czech's fastest-growing start-up by Forbes in 2017 and 2018. Hungarian investor Oriens also bought a controlling stake in Automa, an industrial automation company.

Jet Investment acquired a 55% stake in Czech engineering and energy company Tedom. The firm generated revenues of €154m and EBITDA of €25m at the time of the buyout. Tedom, a producer and operator of gas cogeneration units was founded in 1991 and exports into 40 countries.

Value and volume of Czech GPs' investments abroad gaining momentum since 2014

Total Investments – Industry Statistics (EURm)



Industry statistics – represent investments according to the country of private equity firm.

The Czech Republic has a number of well-established private equity firms, and their reputations and track records mean many are investing abroad. Such deals have been growing steadily, with the value and volume of Czech GPs' investments abroad gaining momentum since 2014.

Travel restrictions put in place as a result of Covid-19 in Q1 and Q2 2020 are likely to catalyse a pause in cross-border investments given the difficulty of face-to-face meetings and site visits, both typically crucial in building relationships ahead of agreeing deals. But the run-up to the pandemic saw activity continue to grow. This may be to support consolidation plays by Czech-based platform businesses, or standalone deals.

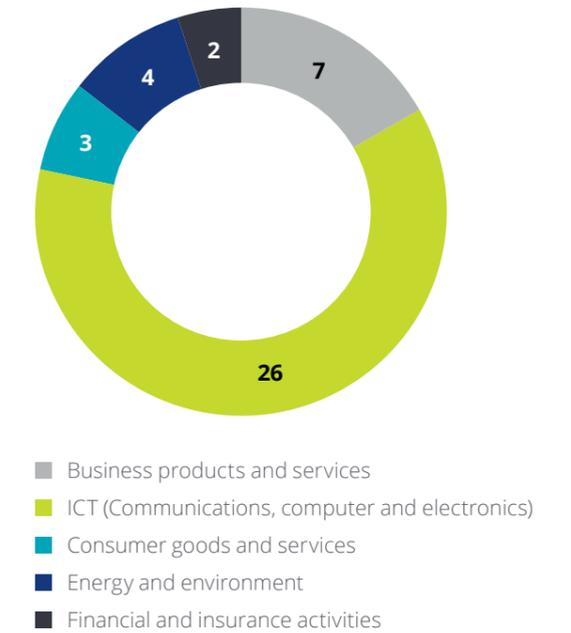
Examples include ARX Equity Partners, an investor with a 20-year track record in growing and developing regional businesses in Central Europe. The private equity firm supported the acquisition by DC Bled, a Slovenian healthcare provider and existing ARX portfolio company, of Fontana, the largest private healthcare provider in the Maribor area of Slovenia. The deal, in March 2019, turned DC Bled into Slovenia's largest private out-patient healthcare provider. The transformational acquisition came a year before ARX sold the enlarged

business in Q1 2020 to trade buyers, generating a 3.6x multiple on capital after a five-year stewardship.

Later in 2019, Czech investor Genesis Capital, which also boasts 20 years of investing experience, made another acquisition outside the Czech Republic with the purchase of a 61% stake in Hungarian indoor family entertainment business 11 Entertainment Group.

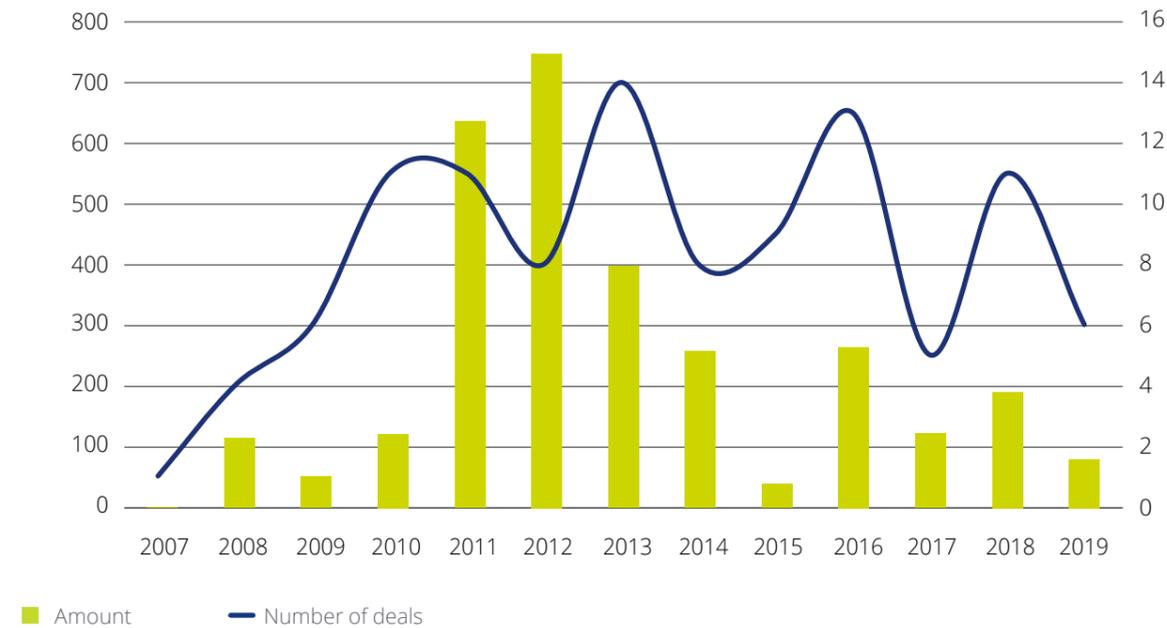
The venture space is more accustomed to cross-border activity by Czech investors, and 2019 was no exception. Perennially busy VC Credo Ventures has backed more than 45 companies since it was set up in 2009, and its focus on technology startups means it is regularly investing outside the Czech border. In fact one of its most successful investments was into UiPath, Romania's first unicorn. Last year saw Credo provide follow-on funding for medtech startup SurgLogs, which was founded in 2015. The business was founded in Slovakia but now has its headquarters in San Diego. Credo was part of a \$5m round in 2019, having initially invested as part of a \$2m seed round alongside angel investors.

FY19 investments by sector (# of deals)



Exits continue to ebb and flow

Total Exits – Market Statistics (EURm)



Note: Figures for 2018 and prior years were adjusted to reflect new information available after Invest Europe Yearbook publication. Source: Invest Europe Yearbook 2019

Last year reinforced the ebb-and-flow nature of exits, which has been the case for the last decade. With this in mind, last year's drop is less likely to be on the back of a poor divestment backdrop and more likely to be because 2018 was a strong year, during which a number of businesses ripe for sale were exited. This included the sizeable exit of Czech software firm Avast, which listed on both the London and Prague exchanges after eight years of private equity stewardship, during which time its revenues grew 17 times.

The reduction in exit activity may also be because private equity houses were focused on other areas, such as portfolio management (typically undertaken on a company-by-company basis to build value and preceding a sale) or even fundraising.

Of the six exits recorded in the Czech Republic in 2019, half were from venture backers and the other half from buyout houses.

Jet Investment announced two sales to trade last year, with Benet Automotive sold to Teijin and MSV Studenka sold to Moravia Steel. These two divestments

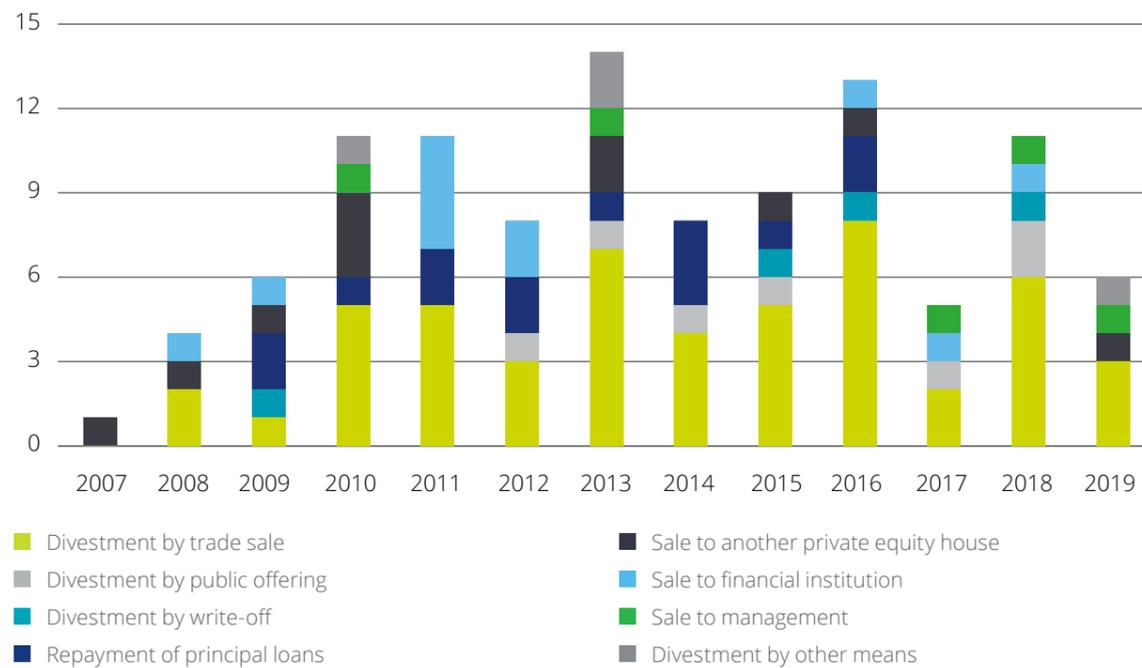
follow on from the previous year's sale of Less & Timber. Genesis also sold to trade in 2019, with KS Klima Service sold to Trox after a seven-year partnership which saw the company open a new production plant.

The venture space saw INCOMMING ventures from C2H Equity investment group sell its stakes in Apify (2019) and lift-sharing business Liftago (2018). The latter was sold after just a 14-month holding period and generated a return on investment of over 50%. C2H Equity has its sights on the fashion sector and tech which can help enhance it, and in addition to the Czech and Slovak markets is looking at Hungary for prospects.

While the pattern apparent in the graph may suggest 2020 would be a stronger year for exits, this is looking unlikely given the impact Covid-19 is having on valuations. In early 2020 buyout house Mid Europa sold regional consumer healthcare specialist Walmark to trade buyer Stada, itself owned by private equity firms. Walmark's nine-year partnership with Mid Europa saw it transform from a family-led business to an international platform. It is likely that private equity holding periods will increase so that investors can focus on improving multiples, and that these firms will focus more on buying and less on selling in case valuations begin to soften.

The Czech Republic remains a market attractive to a variety of buyer types

Exits - Route by # of deals (Number of deals)



Crucially, the Czech Republic remains a market attractive to a variety of buyer types, providing private equity firms hungry to monetise their gains with options for eventual divestment. This is important because some may be tied to economic cycles, which private equity aims to decouple itself from. Public flotations, for example, may be subject to market conditions in order to achieve the desired valuation, and can risk reputations in a lacklustre book-building exercise. Additionally, this exit route often precludes a full exit given the need for the seller to retain a stake for a lock-in period.

Of the six exits reported last year in the Czech Republic, half went to trade buyers. Across the global private equity market, trade sales are considered a very attractive exit route given the propensity of such buyers to typically be willing to pay a strategic premium for the asset. Sales to financial buyers, on the other hand, including and especially other private equity firms, can also generate strong returns – however unless they are buying an asset to add onto an existing portfolio company, the financial buyers may not always be able to offer as attractive a price. Additionally, institutional investors may deem sales to other private equity firms less attractive, especially if they are invested in both the selling and buying firms as they feel it can mean double fees on an asset.

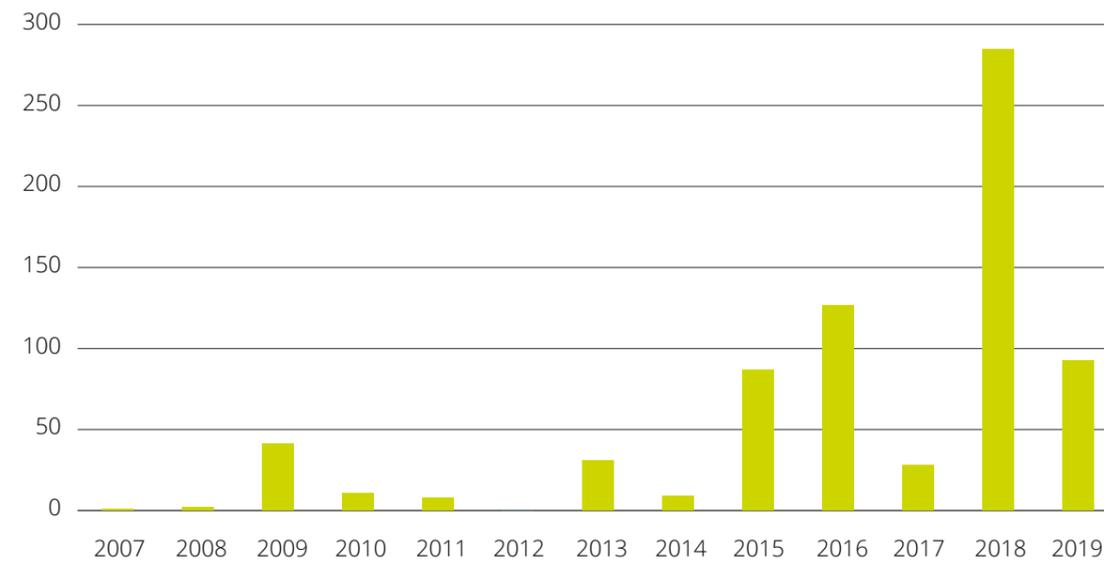
Central Europe boasts a low proportion of sales to financial buyers, a point which many houses are quick to point out to prospective investors.

Note: Figures for 2018 and prior years were adjusted to reflect new information available after Invest Europe Yearbook publication.
Source: Invest Europe Yearbook 2019



Solid follow-up fundraising year to a record numbers in 2018

Total Fundraising (EURm)



Note: Figures for 2018 and prior years were adjusted to reflect new information available after Invest Europe Yearbook publication. Source: Invest Europe Yearbook 2019

Czech private equity houses have had a solid run of fundraising over the last couple of years, with last year a strong follow-up to a record 2018 which saw newly €300m of fresh capital raised for investment.

The nature of fundraising is that a firm tends to only raise every few years, and so peaks and troughs are not necessarily correlated to investor confidence. A typical fund has a five-year investment period, and so marketing to secure fresh commitments should take place roughly this frequently, though can happen sooner if capital is deployed more rapidly, as was the case in the late noughties, or later, if investment pace is slower and investors agree to extending the life of the vehicle.

Funds raised in 2019 included a first close for Genesis, which launched its new €40m Genesis Growth Equity Fund in May 2018 and announced a first close on €31m in October 2019. The vehicle intends to invest €1-4m into companies valued at up to €10m in minority, majority or recapitalisation opportunities.

Venture capital house Credo raised almost €100m for its Credo Stage 3 Fund, with investors coming from North America and Europe, as well as private individuals who had backed Credo's previous funds. The fund initially launched in 2018 with a €53m first close and secured an additional €44m across several closings in 2019.

Espira Fund reached a second close for its anticipated €30m fund in 2019. The firm launched its maiden fund in 2017.

These developments come after a very strong 2018 for fundraising, with Jet Investments reaching a final close on CZK 4bn (€155m) for its latest vehicle and Mezzanine Management closing its AMC Fund IV on €264m for the region.

It is unlikely that 2020 will be a big year for fundraising for Czech players given the impact of Covid-19 on confidence as well as the inability for investors

to meet up for road-showing. We expect funds already advanced in their efforts may still reach closings, however sums may be reduced as certain institutions put the brakes on new commitments, or asset managers make smaller commitments as they find that reduced valuations for their public market equivalents mean their exposure to private equity needs to be cut commensurately to maintain the allocation ratios. It may be that many firms preparing to launch fresh vehicles now postpone this until travel restrictions are lifted and there is better visibility on the impact of the pandemic.

2019 Selected PE investments in Czech portfolio companies

PE House	Country	Company	Period	Est. Value EUR m	Stake	Description
ARX Equity Partners	Czech Republic	TES Vsetin s.r.o.	October 2019	n/d	Majority stake	ARX Equity Partners has acquired a majority stake in TES Vsetin, a Czech Republic-based engineering company engaged in the manufacturing of system components related to electrical machines, from Advent International. The value of the transaction is not disclosed.
PPF Group N.V.; Daniel Kretinsky (Private Investor); Patrik Tkac (Private Investor); Rockaway Ventures	Czech Republic	IN TIME SPEDICE, spol. s r.o.	October 2019	n/d	100	PPF Group, EC Investments and Rockaway have acquired In Time Spedice, a Czech based courier company for an undisclosed consideration.
Oriens Im Hungary Kft. V	Czech Republic	Pegas Container, s.r.o.	October 2019	n/d	n/d	Imecon s.r.o., a Czech Republic-based company engaged in production, rent and sale of dwelling units, sanitary units, special containers and steel frames, and a portfolio company of Oriens Im Hungary Kft., a Hungary-based private equity firm, has acquired Pegas Container s.r.o., a Czech Republic-based manufacturer of living and sanitary containers and modular buildings, and Sharkmetal s.r.o., a Czech Republic-based manufacturer of metal structures and parts, from Mr. Tibor Riska, a Czech Republic-based private investor, for an undisclosed consideration.
MiddleCap Partners	Czech Republic	FOKUS optik a.s.	August 2019	n/d	n/d	MiddleCap Group S.A., a Luxembourg based private equity firm, has acquired an undisclosed majority stake in FOKUS optik a.s., a Czech Republic-based operator of a chain of optical stores, from a group of ten private individuals, for an undisclosed consideration.
Szallas.hu (Portfolio Venture Capital Fund Management Company)	Czech Republic	Hotels.cz	July 2019	n/d	n/d	Szallas.hu Kft, the Hungary-based online hotel booking portal and a portfolio company of Portfolio Venture Capital Fund Management Company, the Hungary based venture capital firm has acquired Hotel.cz a.s., the Czech Republic-based operator of online hotel booking platform, for an undisclosed consideration.
General Atlantic Service Company, L.P.	Czech Republic	Kiwi.com s.r.o.	June 2019	51	116	General Atlantic Service Company, L.P., the US-based private equity and venture capital firm, has acquired a 51% stake in Kiwi.com s.r.o., a Czech Republic-based operator of online travel booking platform, from a group of sellers, for an estimated consideration of CZK 3bn (EUR 116.3m).
SkyLimit Investments s.r.o.	Czech Republic	TECHNIK PARTNER s.r.o.	June 2019	n/d	70	SkyLimit Investments s.r.o. has acquired a 70% stake in Technik Partner, a Czech Republic-based industrial automation company, for an undisclosed consideration.

PE House	Country	Company	Period	Est. Value EUR m	Stake	Description
Hartenberg Capital, s.r.o.	Czech Republic	HFF, a.s.	May 2019	n/d	n/d	Hartenberg Capital, s.r.o., a Czech Republic-based private equity firm, has agreed to acquire majority stake in HFF, a.s., a Czech Republic-based company engaged in flower business, from Mr. Jan Balko Jr., Czech Republic-based private individual, for an undisclosed consideration.
Natland Management s.r.o.	Czech Republic	Pribramska teplarenska a.s.	June 2019	10.3	33.3	EnergoFuture, a.s., a Czech Republic-based company which manufactures and repairs industrial machinery, fabricated metal products, and equipment, through Mincom CZ, a Czech Republic-based holding company, has acquired Pribramska teplarenska a.s., a Czech Republic-based heating plant, for an approximate consideration of CZK 264m (EUR 10.3m).
SkyLimit Investments s.r.o.	Czech Republic	VMK-CZ s.r.o.	November 2019	n/d	70	SkyLimit Industry has acquired VMK-CZ, a Czech industrial automation company. VMK specializes in the development and manufacture of machinery and automated production lines and comprises five independent companies with a combined turnover of CZK 600m (EUR 3.9m) and 300 employees.
ARX Equity Partners	Czech Republic	Fenestra Wieden	April 2019	n/d	n/d	ARX Equity Partners has acquired an undisclosed majority stake in Fenestra Wieden, a Czech Republic based producer and designer of aluminium-glass modular facade solutions, for an undisclosed consideration.
ARX Equity Partners	Czech Republic	Skanska	April 2019	n/d	Asset deal	ARX Equity Partners has acquired Skanska's Czech facades operation. The deal was completed simultaneously with the acquisition of Fenestra. The newly merged businesses were rebranded Wieden.
RSBC PRIVATE EQUITY CZ A.S.	Czech Republic	easyBNB s.r.o.	February 2019	n/d	30	In February 2019, the RSBC group acquired a 30% stake in easyBNB s.r.o., a company that administers and manages short-term apartment rentals for property owners. All of the funding was invested directly into the company and will be used for its future expansion.
Jet Investment AS	Czech Republic	TEDOM a.s.	May 2019	n/d	55	Jet Investment AS, a Czech Republic-based private equity firm, via its fund Jet 2, has acquired a 55% stake in TEDOM a.s., a Czech Republic-based company engaged in producing and operating gas cogeneration units and heat-energy sources, from Mr. Josef Jelecek, a Czech Republic-based private investor and the founders of TEDOM, for an undisclosed consideration.

2019 Selected PE investments in portfolio companies abroad

PE House	Country	Company	Period	Est. Value EUR m	Stake	Description
Oriens Im Hungary Kft. V	Czech Republic	Automa CZ s.r.o.	May 2019	n/d	100	Oriens Im Hungary Kft., a Hungary-based private equity firm via its fund, Oriens II has acquired Automa CZ s.r.o., a Czech Republic-based company engaged in manufacturing and distribution of industrial automatization products from Mr. Pavel Kouba, Mr. Vladimir Kohel and Mr. Karel Buchtele, the Czech Republic-based private investors, for an undisclosed consideration.
Espira Investments	Czech Republic	Icon Communication Centres	April 2019	n/d	100	Private equity fund ESPIRA has joined forces with the executive management team to purchase 100% of ICON CommunicationCentres, ICON Communication Centres is a Prague-based contact centre that utilises technology-led outsourcing solutions to connect global brands with local customers.
Consillium, a.s.	Czech Republic	BioVendor - Laboratorni medicina a.s.	December 2019	n/d	40	Consillium, a Czech Republic based private wealth management firm, has acquired the remaining 40% stake in BioVendor - Laboratorni medicina a.s., a Czech Republic-based company engaged in developing, manufacturing, and distributing medical equipment and medical research products. The initial 60% ownership stake was acquired by Consillium earlier in May 2017.
Consillium, a.s.	Czech Republic	Úněšovský statek a.s.	August 2019	n/d	n/d	Czech investment company Consillium, which belongs to the Czech businessman Tomas Nemeč, has bought Czech agricultural company Unesovsky statek. Unesovsky statek, which specializes in crop cultivation and animal husbandry, reported sales of CZK 298m (EUR 11.6m) in 2018.
Central Europe Industry Partners, a.s.	Czech Republic	BMH spol. s.r.o.	March 2019	n/d	100	Central Europe Industry Partners, a.s., the Czech Republic-based private equity firm, has acquired BMH spol. s.r.o., the Czech Republic-based company engaged in trenchless repairs of pipelines, for an undisclosed consideration.
Genesis Capital s.r.o.	Czech Republic	CN Group CZ s.r.o.	March 2019	n/d	96	Genesis Capital s.r.o., a Czech Republic-based private equity firm, via its fund Genesis Private Equity Fund III (GPEF III), along with the management of CN Group CZ s.r.o., a Czech Republic-based nearshore software programming company, has acquired the company in a management buyout transaction, for an undisclosed consideration.

PE House	Country	Company	Period	Est. Value EUR m	Stake	Description
Future Life / Hartenberg Capital	Estonia	Nova Vita Kliinik AS	October 2019	n/d	n/d	FutureLife a.s., a company backed by Hartenberg Capital, s.r.o., has acquired an undisclosed majority stake in Nova Vita Kliinik AS and its Finnish subsidiary Ovumia Oy, for an undisclosed consideration.
Genesis Capital s.r.o.	Hungary	11 Entertainment Group	September 2019	n/d	61	Genesis Capital has acquired a 61% stake in 11 Entertainment Group, for an undisclosed consideration. 11 Entertainment Group is a Hungary-based company that provides indoor family entertainment services. Genesis Capital investing via its fund Genesis Private Equity Fund III (GPEF III).
Odyssey 44	Germany	FlixBus GmbH	July 2019	n/d	n/d	Odyssey 44 was a part of group of investors who provided an additional investment to FlixBus, a Germany-based provider of bus and railway transportation services. The funding was provided as an extension of the Series F funding, which raised EUR 500m.

2019 Exits

Company	Country	Seller	Buyer	Date	Value EUR m	Stake	Description
Technistone s.r.o.	Czech Republic	M.L. Moran	Wilsonart Engineered Surfaces	August 2019	66	100	ilsonart Engineered Surfaces, an Austin, Texas-based engineered surfaces company, acquired Technistone, a Czech manufacturer of quartz surfaces from M.L. Moran. Technistone had a turnover of CZK 942.5m (USD 41m) in 2017.
Anwis Sp. z.o.o.	Poland	ARX Equity Partners	Warema Group	January 2019	n/d	n/d	WAREMA Renkhoff SE, the Germany-based manufacturer of sun shading products and control systems for buildings and interiors, has agreed to acquire ANWIS Polska Sp. z o.o., the Poland-based company engaged in manufacturing of window covers and components, from ARX Equity Partners. In 2018, Anwis generated EUR 32.6m in sales and currently employs nearly 470 people.
Diagnostični center Bled d.o.o.	Slovenia	ARX Equity Partners	Sava Re d. d. and Triglav	August 2019	n/d	80	ARX Equity Partner's share of Slovenian healthcare services provider Diagnostični Center Bled doo has been sold to a joint venture involving Slovenian insurance companies Sava Re and Triglav. Headquartered in Bled, DCB is the largest private healthcare service provider in Slovenia.
TES Vsetin s.r.o.	Czech Republic	Advent International Corporation	ARX Equity Partners	October 2019	n/d	Majority stake	ARX Equity Partners has acquired a majority stake in TES Vsetin, a Czech Republic-based engineering company engaged in the manufacturing of system components related to electrical machines, from Advent International. The value of the transaction is not disclosed.
BENET AUTOMOTIVE s.r.o.	Czech Republic	Jet Investment AS	Teijin Limited	July 2019	n/d	100	Teijin Limited, a listed Japan-based company engaged in business of fibers, textiles, polyester films, plastics, pharmaceutical products, has agreed to acquire Benet Automotive s.r.o., a Czech Republic-based manufacturer of components for automotive industry, from Jet Investment AS, a Czech Republic-based private equity firm, for an undisclosed consideration.
KS Klima-Service, a.s	Czech Republic	Genesis Capital s.r.o.	TROX GmbH	May 2019	n/d	77	Genesis Private Equity Fund II (GPEF II), with 77% ownership stake, Mr. Jiří Beseda, the founder of KS Klima, with 20% share and KS Klima top managers with the remaining share, agreed to sell 100% of KS Klima to the Germany-based global producer of air handling equipment and filters TROX GmbH.

2019 Fundraising

Company	Fund	Value EUR m	Status	Time	Description
Genesis Capital Growth s.r.o.	Genesis Growth Equity Fund	31	1st close	October 2019	The vehicle intends to invest €1-4m into companies valued at up to €10m in minority, majority or recapitalisation opportunities.
Credo	Credo Stage 3 Fund	88	n/a	November 2019	The vehicle is currently investing using its third fund (Credo Stage 3, CS3), which in November last year raised almost €100m from several institutional investors from Europe and North America as well as from several private individuals who invested in previous funds.
Espira Investments	Espira Fund	n/a	2nd close	2019	Espira Fund, the Czech investment landscape, reached a second close for its €30m fund in 2019.

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